

HASSRA

Annual Report

2010 / 2011

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PATRONS

Secretary of State for Work and Pensions

The Rt. Hon. Iain Duncan Smith MP

Secretary of State for Health

The Rt. Hon. Andrew Lansley CBE MP

Minister of State for Employment

Chris Grayling MP

Minister of State for Pensions

Steve Webb MP

Ministers of State for Health

Simon Burns MP (Health)

Paul Burstow MP (Care Services)

The Parliamentary Under Secretaries of State for Work and Pensions

Lord Freud MP (Welfare Reform)

Maria Miller MP (Disabled People)

Parliamentary Under Secretaries of State for Health

Anne Milton MP (Public Health)

Earl Howe MP (Quality)

PRESIDENT

Robert Devereux

Permanent Secretary, Department of Work and Pensions

FIRST VICE-PRESIDENT

Una O'Brien

Permanent Secretary, Department of Health

VICE PRESIDENTS

DWP	Vivien Hopkins	Chief Exec. Pensions and Disability Carers Service
	Darra Singh	Chief Exec. Jobcentre Plus
	Gill Aitken	Director General. Legal Group
	Terry Moran	Director General. Universal Credit
	Noel Shanahan	Commissioner for Child Maintenance CMEC
	Geoffrey Podger	Chief Exec. HSE
DH	Prof. Dame Sally Davies	Chief Medical Officer/Director of Health & Social Care Standards and Quality
	Prof. K Woods	Chief Exec. Medicines & Healthcare products Regulatory Agency
FSA	Tim Smith	Chief Exec. Food Standards Agency
MHS	Steve McGrath	Chief Exec. Meat Hygiene Service

GLOSSARY

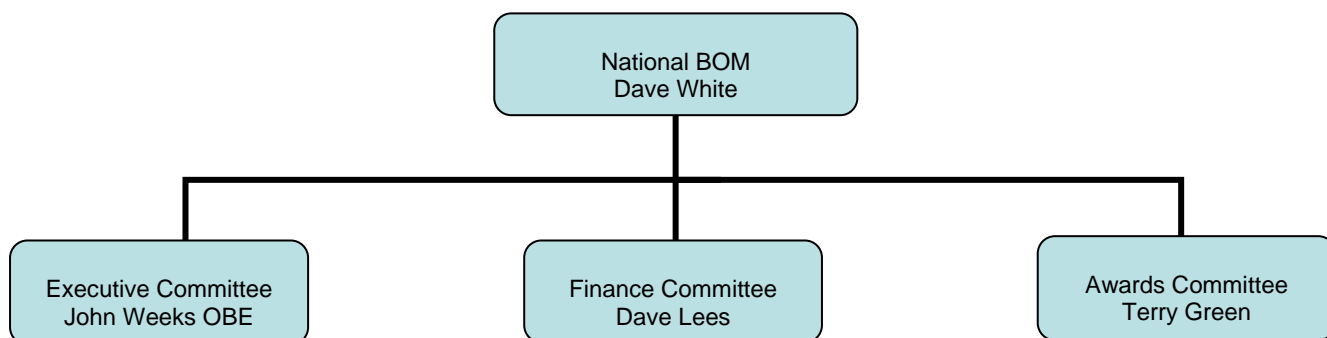
BOM	Board of Management (national)
CMEC	Child Maintenance Enforcement Commission
CSA	Child Support Agency
CSD HR	Corporate Services Directorate, Human Resources
CSSC	Civil Service Sports Council
DWP	Department for Work and Pensions
EC	Executive Committee
FC	Finance Committee
MBMG	Membership Benefits and Marketing Group
MI	Management Information
NCRG	National Championships Review Group
RA	Regional Assistant
RFM	Regional Finance Manager
RBP	Regional Business Partner
MT	Management Team
SR07	Spending Review 2007
SR10	Spending Review 2010

National and Regional Committees

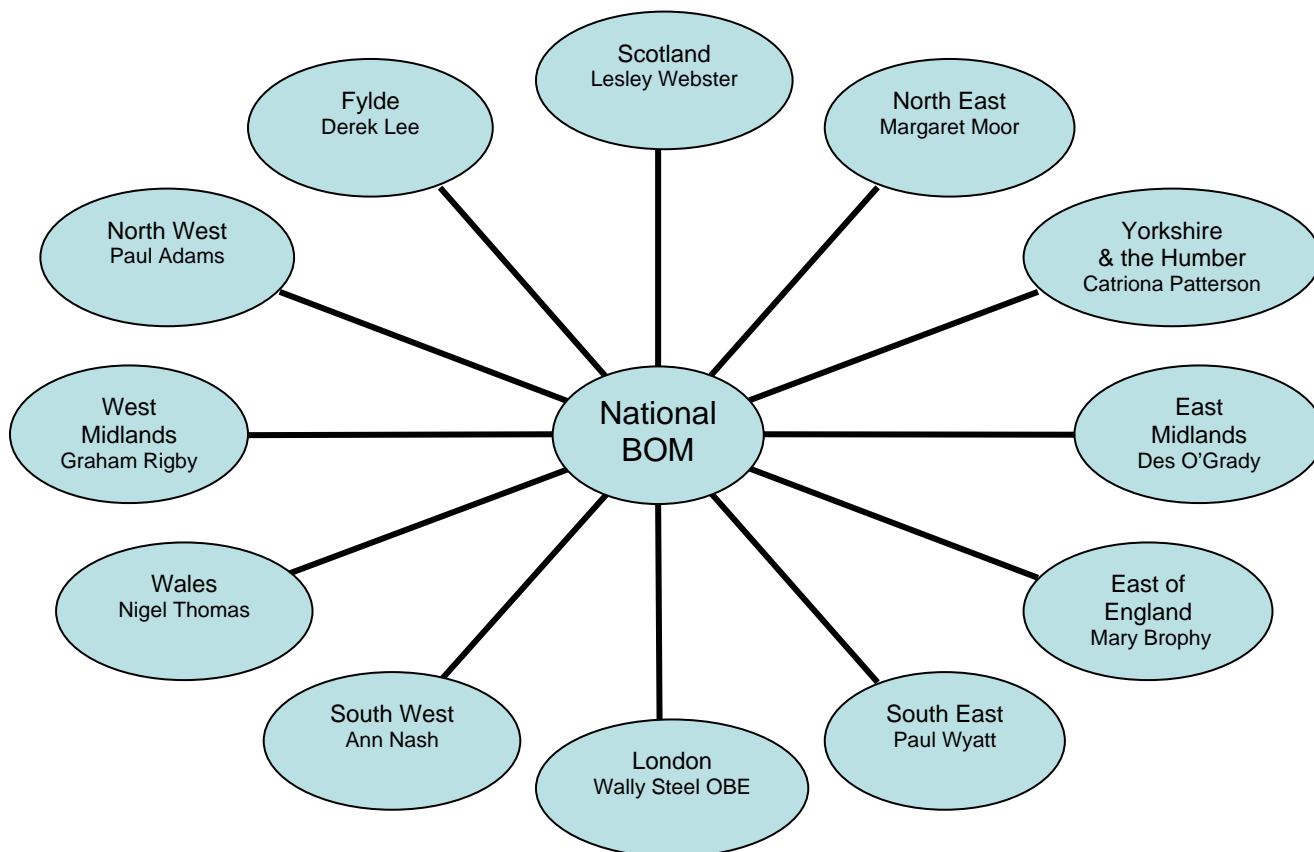
The organisation charts below show HASSRA's National Committees and the names of their Chairs. Members of these decision-making bodies are at Appendix 1.

Also below are the names of Chairs for each of the Regional Committees. Every region is affiliated to National HASSRA but none is responsible for or reports to another.

HASSRA National Committees



HASSRA Regional Committees



Introduction

It gives me great pleasure to report HASSRA's achievements over the past year.

The highlights of 2010 – our 75th Anniversary year – were members' outstanding achievement in raising £250,000 for charity (£180,000 more than our original target) and all the other celebrations we enjoyed throughout the year up and down the country. South East Region also provided a memorable Special Event at Canterbury. More generally, members enjoyed a substantial programme of events, competitions and other benefits.

Volunteers take much of the credit for these achievements, and we thank them sincerely for their service to our Association. I also pay tribute to the National Team which, notwithstanding further headcount reductions, has persevered in modernising its systems and working practices to raise productivity and maintain a range of essential services for members and the Association more generally.

I want also to acknowledge the contribution of Terry Green and John Weeks who chair the Awards and Executive Committees respectively. Although now long retired they continue to dedicate themselves to the Association and to work for the good of all members. And I want finally to acknowledge the long service Ann Leppard and Denise Ward have given to the Association through their membership of the National Board of Management. Both Ann and Denise leave the Board after the 2011 Annual Conference; I'm sure everyone will want to join me in thanking them for their contribution.

Looking ahead, our never-ending challenge is to ensure we deliver a programme that members want. That means listening to what members tell us and putting their preferences and priorities at the heart of all we do. That is the key to maintaining high levels of membership and to securing the long term future of the Association. I look forward to working with you all to achieve that.

Dave White
HASSRA Chair
May 2011

1. Scope and format of report

1.1 This report focuses on Association and National Team activities for the years ending 31 December 2010 and 31 March 2011 respectively. Whilst Association finances are reported here in detail, HASSRA National Team cost centre finances are reported separately to DWP Corporate HR.

1.2 This document broadly follows the format of the HASSRA 2010 Business Plan to help readers cross-reference plans with outcomes achieved. The Chairs' reports for the Executive and Awards Committees are at Appendices 2 and 3. The achievements of other committees are subsumed within the main body of this report.

2. National and Regional Programmes

2.1 The 2010 Annual Conference was held on Thursday 20 May 2010 at the Royal York Hotel, York and was attended by 77 HASSRA members and staff. Two motions were submitted for consideration, both of which were passed. Full details can be found in the Conference minutes.

2.2 The evening culminated in an awards ceremony to celebrate members' achievements. Our then president, Sir Leigh Lewis (Perm Sec. DWP), welcomed the guests and trophies were presented to HASSRA's 2009 Award winners by special guests Marian Holmes (Chief Exec. CSSC), Jonathan Russell (Dir. Wellbeing DWP), Terry Moran (Chief Exec. PDCS) and John Strachan (Life Vice-President). To mark the occasion of HASSRA's 75th Anniversary, a large cake was presented by the former HASSRA National Secretary Mike Gosling.

HASSRA Major Awards	Winners for 2009
Sir Clifford Jarrett Trophy (Best Association)	North West
Sir Philip Rogers Trophy (Best Large Club)	FPC Newcastle BDC (North East)
Sir Michael Partridge Trophy (Best Small Club)	Ilkeston & District (East Midlands)
Sir Donald Sargent Trophy (Best Sportsman)	Lawrence Payne (Scotland)
Cree Trophy (Best Sportswoman)	Zoe Dixon (Fylde)
Bentliff Trophy (Best Magazine)	Westworld (West Midlands)
Rachel Lomax Trophy (Volunteer of the Year)	Andy Graham (Scotland) & Vicky Mummery (East of England)
Lesley Strathie Trophy (Best Business Sponsor)	Richard Bingham (East Midlands)

2.3 HASSRA delivered a full and varied programme of events during 2010, achieving considerable savings to members. A calendar of National events is at Appendix 4 with the results at Appendix 5.

Event Participation	National	Regional
Total participants	913	10,471
Total cost	£234,000	£361,330
Savings per member	£256.30	£34.51

2.4 To celebrate HASSRA's 75th Anniversary, a charity fund-raising target of £75,000 was set at the beginning of the year. A series of fundraising events were staged throughout the country, ranging from quiz nights to fun runs.

Thanks to the efforts of thousands of our members, the amount raised totalled over £250,000.

2.5 The 2010 Special Event was hosted by the South East region at the University of Kent. The overall winner and recipient of the Director's Trophy was HASSRA North East. The full results are shown at Appendix 6.

2.6 HASSRA participated in several CSSC National competitions, competing for the Duke of York Trophy. Results are at Appendix 7.

2.7 There were six National Fun 'n' Free competitions organised with various prizes including a trip on the Orient Express. To mark the 75th Anniversary, we had a 'Champagne Giveaway', with 75 lucky members each receiving a bottle of champagne.

National Fun 'n' Free Competitions	
Number of entries	10,576
Number of beneficiaries	117
Value of prizes	£9,301.75
Average savings per winner	£80

2.8 The HASSRA Sponsorship Scheme was re-launched as the *HASSRA Development Scheme*. Three broad areas for applications were introduced: personal development within HASSRA or local communities; sporting development; and development for members with a disability.

Development Scheme	
Number of Applications	37
Number of Awards	19
Total value of awards	£6,450
Average savings per member	£339

3. Member Benefits and Services

Membership Survey

3.1 A survey of members and non-members was carried out during 2010 to ascertain their views on our programme, membership benefits and discounts. The survey attracted 11,300 responses from members and 2,000 responses from non-members. The survey provided us with the most authentic and authoritative insight into members' and non-members' likes and dislikes.

3.2 In light of the survey findings, the National BOM conducted a full review of the Association's programme of events, competitions and membership benefits at regional and national levels. The review examined the findings of the survey, together with data on ticket sales, lottery, participation and expenditure.

3.3 The review concluded that the programme had in some respects moved out of kilter with members' preferences, and underscored the need to listen to members and address their priorities. The National BOM and Regional Chairs endorsed the findings of the review and plans will be developed to implement

the recommendations. Further details of the review and the actions taken forward are published in the HASSRA Three Year Strategy 2011/12 – 2014/15.

Discounts

3.4 Our partnership agreements with suppliers continued to provide substantial savings to our members:

- London Eye contract was renewed from 1st January. HASSRA is still one of only 45 organisations permitted a special discount with London Eye on flights and River cruises.

London Eye Tickets	
Number of tickets sold	480
Total face value	£7,356
Total savings to members	£1,472
Overall % savings	20%

- Merlin Entertainment Group contract was renewed from 1st January. This provides excellent discounts for some of the UK's most popular attractions, with savings of up to 55% off standard ticket prices.

Merlin Attractions	Tickets sold
Alton Towers	566
Chessington	47
Lego Discovery	27
Legoland	149
London Aquarium	35
London Dungeon	45
Madame Tussauds	135
Sea Life	17
The Dungeons	34
Thorpe Park	168
Warwick Castle	48
TOTAL	1271

NB: value of savings varies ticket-by-ticket and so total savings cannot be reported.

- CSiS Insurance has given substantial support throughout the year including: insurance vouchers worth £250 to each HASSRA Lottery car winner; £5,000 donation to the 2010 Special Event held in Canterbury; £750 for sponsorship of disabled and disadvantaged sportspeople (from their Widows & Orphans Fund); and £1,000 towards the production of our 75th Anniversary calendar. HASSRA is extremely grateful to CSiS for their enormous support, valued in excess of £6,750 (excluding insurance policies) and in return promotes CSiS's services as much as possible in HASSRA Headlines and on the HASSRA website.

CSiS Insurance	
Quotations	552
Motor Policies	125
Home Policies	25
Travel Policies	52

3.5 During 2010 we centralised the processing of cinema and theme park ticket applications. The popularity of our discounted tickets had grown enormously over recent years, so we needed to streamline our processes for managing applications in order to provide a quality service to all members. Through our new set-up we processed 98.6% of applications within 10 days.

3.6 A new standard price structure was introduced to ensure that all members could enjoy the same benefits. This opened up a huge portfolio of benefits to all members across the whole of HASSRA.

Cinema & Theme Park tickets	Cinema	Theme Park
Number of applications*	8,143	2,992
Number of tickets sold	83,572	13,687
Total face value	£585,771	£253,105
Total savings to members	£193,859	£91,011
Overall % savings	33%	36%

* includes bulk applications from HASSRA Clubs for onward sale in local offices

4. Recruitment and Retention

4.1 During 2010 we continued to support the DWP Live Well Work Well initiative, which provided us with further opportunities for publicity and recruitment. Using the latest MI data we developed regional recruitment plans to specifically target offices where membership was low in comparison with staff in post.

4.2 Our membership, which increased sharply from 64,000 to 70,000 during 2009, continued to rise slowly during the first half of 2010 and then gradually declined during the second half of the year. This was against a backdrop of ever-decreasing staff headcount reductions in our sponsor departments. However, percentage take-up of membership amongst staff continues to increase.

HASSRA Membership	Dec-08	Dec-09	Dec-10
Total membership*	63,952	70,542	70,064

* All membership groups excluding Associate Members

4.3 Interest in the HASSRA Lottery remains strong, with a slight increase in shares compared with the previous year. Around £680,000 was paid out in prize money during 2010. In January 2011 we refreshed the top prize from a Mini Cooper to a Mercedes-Benz A-class family car. The initial response to this change was very encouraging and resulted in an increase in shares for 2011.

Lottery	Dec-08	Dec-09	Dec-10
Number of shares held	75,000	75,056	76,320

5. Volunteer Development

5.1 In 2010, headcount reductions in the National Team meant that volunteers needed to take greater responsibility for programme delivery. The National Team therefore produced a comprehensive Volunteer Manual to provide definitive guidance to all current and potential volunteers on programme organisation and delivery. This has been very well received throughout the Association.

5.2 Following a successful pilot in North West, the management of regional pages on the HASSRA website was rolled out to all other HASSRA regions. Volunteers in every region, known as Web Champions, took over responsibilities previously undertaken by the National Team. This provided the opportunity for regions to have a greater influence in the management of their web pages and to develop and utilise the e-publishing and IT skills of our volunteers.

6. Business Sponsorship Development

6.1 In 2010 we actively supported DWP in delivering Wellbeing throughout the department. We consolidated our close partnership with the DWP Health, Safety and Wellbeing Team, and continued to attend Live Well Work Well launch events throughout the year. By the conclusion of Phase 1 roll-out at the end of September 2010, HASSRA representatives had attended over 700 launch days.

6.2 Phase 2 of the LWWW roll-out commenced in October 2010 with sites being revisited to address issues identified during the first phase. HASSRA remains committed to supporting the initiative, but has targeted its limited resources on those sites with lowest HASSRA membership take-up.

6.3 We continued to engage with other sponsor departments to forge partnerships in support of their own Wellbeing initiatives. We commenced negotiations with DH to open and support a new flagship club in London Headquarters.

7. Business Programme

HASSRA National Accounts

7.1 Dafferns, the Association's auditors, conducted their audit of the financial statements of both HASSRA National and Lottery for 2010.

7.2 Our projected outturn for 2010, incorporating a managed reduction in reserves through the 75th Anniversary Fund, was an overall excess of expenditure over income of £76k. Our actual result was better than anticipated with a surplus of income over expenditure of £76k.

CSSC DA Grant

7.3 The CSSC Departmental Association Grant for 2010 was £148k, a slight increase on 2009.

Lottery Accounts

7.4 Accounts show an excess of income over expenditure of £259k.

Lottery Investment Accounts

7.5 Income from the Government Deposit Investment remained low during 2010 as a result of low interest rates.

8. Organisational Development

SR07

8.1 In common with other business units throughout DWP, the HASSRA National Team was required to achieve efficiencies over the period of SR07 (2008/09, 2009/10, 2010/11). Originally we were required to reduce the headcount to 34 posts from a baseline of 41.5 posts in 2007/08. This amounted to a 20% reduction overall, which compared very favourably to the 42% reduction required of all other Corporate HR business units.

8.2 At the beginning of 2010, due to ongoing headcount pressures throughout DWP, we were asked to achieve the same percentage reduction as our colleagues in Corporate HR. This meant that we needed to reduce our headcount even further to 24 by March 2011. This revised target raised a very substantial challenge to the National Team and the Association.

8.3 The National BOM and Regional Chairs agreed an approach which separated core functions best delivered by the National Team from those which could be delivered by other means. The BOM and Chairs decided we needed to maintain essential corporate and infrastructure services, while seeking to find alternative delivery mechanisms for the remaining areas of work.

8.4 A range of options were considered including transferring work to volunteers, partnerships with similar organisations, and outsourcing to third party service providers. This led to a shift in responsibility for programme delivery and website management to volunteers, with the National Team providing effective support tools to give volunteers the confidence and knowledge to deliver products to a high standard.

8.5 A revised service model was implemented to enable a switch to a new organisational model and service delivery. Our surplus members of staff were successfully redeployed which enabled us to meet our headcount obligations at March 2011.

SR10

8.6 In October 2010, the spending review for the period from April 2011 to March 2015 (SR10) was announced. As with all parts of DWP's Corporate centre, the HASSRA National Team will be required to make a further 40% headcount reduction over the next four years. This will leave the National Team with 14.4 posts.

8.7 The National BOM and Regional Chairs agreed that we should continue to consolidate our diminishing headcount within a core infrastructure team, while providing support to regions in connection with membership recruitment, volunteer development and club support. We do not yet know the pace at which the headcount reductions will be made, but our priority will be to ensure our limited resources are deployed to best effect for the Association.

9. Business Development

Supporting Volunteers

9.1 As noted above, ongoing headcount efficiencies in the National Team have led to further revisions to the Team's service model. The Team now focuses on those core infrastructure services – finance, lottery, membership services, etc. - which volunteers would struggle to deliver themselves. In turn, volunteers have taken greater responsibility for programme delivery. The National Team has sought to support volunteers in this enhanced role through the development of a Volunteers Manual, which provide information on organising and delivering events. The National Team, however, continues to take a flexible approach to supporting volunteers in the Regions.

Managing Information

9.2 The National Team has implemented a new management information system to monitor service delivery, performance and productivity. This has enabled the Association to generate accurate and comprehensive data on programme, benefits and services to members for the very first time. This has been crucial in deciding the allocation of resources and business design and development, and will continue to play a key role in shaping the future of the business.

Financial Management

9.3 New bank accounts have been opened with Lloyds TSB to enable internet banking for all national and regional accounts. Payments of all association expenses and invoices can now be made by BACS directly into members'/suppliers' bank accounts, which has improved efficiency and productivity very considerably.

9.4 Our aging and latterly unsupported Quicken financial software has been replaced with a SAGE financial software package. This will further improve efficiency, and has the capability to deliver on-line ticket sales, which will be explored in 2011.

Membership Database

9.5 The Membership database has improved the way we manage membership details. Our plans to enhance the system to enable administration of on-line lottery applications have been put on hold while DWP CIT reviews its work programme. We are in the meantime cleansing the database to ensure

accuracy of membership details. This will ultimately enable club rebates to be calculated automatically.

10. 2011/12 Aims and objectives

10.1 The priorities of the Association and the National Team are listed below:

Priority 1: Serving Members

Priority 2: Recruiting and Retaining Members

Priority 3: Recruiting and Developing Volunteers

Priority 4: Building Sponsorship

Priority 5: Managing the Business

10.2 A full account of the aims and objectives for 2011/12 is set out in the Business Plan for that period, which should be read in conjunction with the HASSRA Three Year Strategy 2011/12 – 2014/15.

2010/2011 National HASSRA decision making bodies (Position at 1st May 2011)

National Officers

Chairman	Dave White	n/a
Operations Director	Craig Lewis	n/a
Acting Finance Director	Dave Lees	n/a

Subject to Election

Board of Management

Chairman	Dave White	n/a
Operations Director	Craig Lewis	n/a
Acting Finance Director	Dave Lees	n/a
Elected Member & Vice Chair	Margaret Moor	May 2013
Elected Member	Wally Steel OBE	May 2013
Elected Member	Vacancy	May 2014
Elected Member	Ann Leppard	May 2012
Elected Member	Denise Ward	May 2012
EC representative	Maggie Ritchie	n/a
Co-opted Member	Paul Adams	n/a
Co-opted Member	Andy Graham	n/a

Finance Committee

Chairman	Dave Lees	n/a
Elected Member	Ray Allen	May 2012
Elected Member	Helena Whitehead	May 2013
Elected Member	Nikki Stowe	May 2011
Elected Member	Vacancy (non-staff)	May 2012
Elected Member	Vacancy (non-staff)	May 2013
Co-opted Member	Phil Jenkins	n/a

Awards Committee

Elected Member (Chairman)	Terry Green CBE	May 2013
Elected Member	Irena Gorbun	May 2012
Elected Member	George Robinson	May 2011

Executive Committee

Chairman	John Weeks OBE	May 2011
Operations Director	Craig Lewis	n/a
A/Corporate Services Manager	Harvey Clarke	n/a

The following are EC members:

Moz Baker	Programme & Wellbeing Coordinator
Ray Allen	South East RBP
Ann Cook	North East RBP
Deb Finn	A/Y&H RBP
Lorraine Fox	A/Fylde RBP
James Kennedy	London RBP
Phil Olley	East of England RBP
Jen Richardson	North West RBP
Maggie Ritchie	Scotland RBP
Tim Smith	A/West Midlands RBP
Tina Street	South West RBP
Jas Tamber	East Midlands RBP
Coz Williams	A/Wales RBP

Appendix 2

Report from Executive Committee Chair: John Weeks

The Executive Committee (EC) met five times during 2010 and has continued to play a key role in the delivery of HASSRA's national programme. The committee had input to the planning and delivery of HASSRA's 75th anniversary celebrations, 2010 Special Event, delivery of membership and volunteer recruitment, membership benefits, marketing initiatives, as well as support for the sponsoring Departments' wellbeing programmes.

Recruitment and retention initiatives have remained a significant part of the EC's work. It is gratifying to note that membership levels have increased despite decreasing staffing levels in the sponsoring departments. The recruitment of volunteers has taken on a greater significance to enable the delivery of the national programme of events in the light of the reduction in size of the corporate team.

The EC has played a part in developing successful fun and free competitions for 2010 working with the Corporate Services Team. The Corporate Services Team have handed back responsibility for deciding the prizes for fun and free competitions to the EC and the programme for 2011 was decided by the committee. The EC also made the decision to change, for 2011, the lottery prize vehicle to a more family friendly model. Work is already underway to decide the prizes for 2012 competitions and how to relate them to an Olympic theme.

The pressures created by organisational change have been greater than ever and the pressure to optimise recruitment in an atmosphere of reducing staff numbers both within HASSRA and in the sponsoring departments has increased and will continue to do so.

The programme for HASSRA members needs to be tailored to the needs and requirements of existing members as well as making it attractive to potential members. The EC has a priority to provide an attractive programme of events and benefits for members that will move with the needs and expectations of those members.

Appendix 3

Report from Awards Committee Chair: Terry Green

The regular work of the Committee continues to be making decisions on applications for sponsorship awards. Meeting twice during 2010 the Committee considered a total of 37 applications out of which 19 Awards were made, amounting to £6,450. As in previous years most of the work on applications for Development Awards was done by email.

During 2009 we were concerned about the reduction in applications and that the scheme was mainly for members involved in sport. Proposals were discussed with the EC and BOM. The outcome was to revise the scheme by having three broad areas for applications: 'well-being activities – personal development within HASSRA or within the local community; sporting development; and development for members with a disability. The revised scheme was introduced during 2010 and re-named the Development Scheme. It is too early to judge the impact this revision has had but there have been some applications in areas that we did not have previously. We still require that members have established themselves in the area for which they are seeking help: the scheme does not provide help for those starting out in a sport or other area unless the member has a disability which has prevented them from getting started.

Application forms can now be completed on-line and the need for endorsement by Regional Associations has been removed. The awards to members with disabilities continues to be funded by the Civil Service Widows and Orphans Fund (CSWOF) from money provided to them by CSiS. The number of applications in this area is still very low

The biggest single responsibility is to consider nominations for major awards. Following our consideration of Major award applications for 2009 we again reviewed the awards and the criteria. There is increasing emphasis upon the role that volunteers have in HASSRA and the increasing need to develop and recognise their importance to HASSRA. The role of volunteers is recognised with the Rachel Lomax trophy. But there was concern that the part played by members who made significant contributions to HASSRA by taking part in a whole variety of activities and sports was not recognised. This was discussed with the EC and BOM and a new trophy has been introduced for 2010 – the Best Contributor to HASSRA trophy. We also considered that the Trophies for best sportswoman and best sportsman should be merged and this was agreed by BOM. This change has also been introduced for 2010 awards.

Appendix 4

2010 Calendar of HASSRA National programme of events

Month	Date	Event	Host Region	Venue
January	29 th	General Knowledge Quiz	North East	Newcastle
February				
March	12 th	Table Tennis	North West	Widnes
April	30 th	Badminton	South East	Crawley
May	7 th	Rugby 7's (IA)	North East	Newcastle
	13/14 th	Drama (IA)	North West	Burnley
	20 th	Annual Conference	Corporate Services	York
June				
July	1 st / 2 nd	Flat Green Bowls & Chess	South West	Bournemouth
	23 rd	Mixed Rounders	West Midlands	Loughborough
	30 th	Angling (Coarse)	Fylde	Blackpool
August	13 th	Golf	Y & H	Leeds
September	10 th	Special Event	South East	Canterbury
	"	Five-a-side Football (Mens)	" "	"
	"	Netball	" "	"
October	17 th	Crown Green Bowls (IA)	Wales	Wrexham
	24 th	Fly Fishing (IA)	Wales	Llyn Brenig
		Photography	Y&H	
November	15 th	Sports Quiz	East of England	Peterborough
	15 th	Tenpin Bowling	East Midlands	Stoke-on-Trent
	29 th	Darts	London	Harlow
December	12 th	Pool / Snooker	Scotland	Stirling
	12 th	Indoor Cricket (IA)	East Midlands	Derby

Appendix 5

National Championship Results

ANGLING (Coarse)

30.07.10
Hambleton

Singles Winner: Chris Knights (East of England)
Runner up: Ron Stanley (North West)

Team Winners: North East
Runner up: (East Midlands)

BADMINTON

30.04.2010
Crawley

Mens doubles: Winners: Jon Morgan / Richard Jones (Wales)
Runners up: Mark Finn / Jerome Carty (West Midlands)

Ladies doubles: Winners: Janet Nelson / Patricia Wood (London)
Runners up: Helen Mudd / Nicola Bibby (North East)

Mixed doubles: Winners: Jon Morgan / Joan Barratt (Wales)
Runners up: Anthony Cross / Alison Culkin (Fylde)

BOWLS (Flat Green)

01 & 02/07/10
Bournemouth

Mens singles: Winner: Chris Gale (Fylde)
Runner up: Edwin Hendry (North East)

Ladies singles: Winner: Vivienne Baskerville (South West)
Runner up: Dot Brown (London)

Pairs: Winners: London
Runners up: South West

CHESS

01 & 02/07/10
Bournemouth

Winner: Mark Thomas (Wales)
Runner up: Jonathan Nelson (Yorkshire & The Humber)

DARTS

29.10.2010
Harlow

Mens singles: Winner: Alan Graham (London)
Runner up: Martin Tree (South East)

Ladies singles: Winner: Sandra Cox (South East)
Runner up: Teresa Pryde (Scotland)

Team: Winners: East Midlands
Runner up: North East

FOOTBALL (Mens 5-a-side)

09.09.10
Special Event,
Canterbury

Winners: North East

Runners up: West Midlands

FOOTBALL (Mens 11-a-side)

Crawley

Winners: Yorkshire & The Humber
Runners up: Wales

GENERAL KNOWLEDGE QUIZ

29.01.10
Newcastle

Winners: North West
Runners up: North East

Appendix 5 continued

GOLF

13.08.10

Leeds

Mens gross: (Scratch)

Mens nett: (Handicap)

Ladies gross: (Scratch)

Ladies nett: (Handicap)

Winner: Graham Bell (Scotland)

Winner: Glynn Holmes (East Midlands)

Winner: Sarah Cranton (West Midlands)

Winner: Jean Romanic (Wales)

MIXED ROUNDERS

23.07.10

Loughborough

Winners: Yorkshire & The Humber

Runners up: South West

NETBALL

09.09.10

Special Event,

Canterbury

Winners: North East

Runners up: Scotland

PHOTOGRAPHY

Best print:

Best digital image:

Best snapshot:

Best Region

(Graham Schofield Trophy)

Mike Brougham Trophy

(Best Beginner)

Winner: Gary Dixon (North East)

Winner: Philip Hodson (Fylde)

Winner: Frances Gigg (Yorkshire & The Humber)

Winners: Fylde

Winner: Frances Gigg (Yorkshire & The Humber)

POOL

12.11.10

Stirling

Mens singles:

Ladies singles:

Winner: Gary Davidson (North East)

Runner up: Allan Houston (Scotland)

Winner: Jane Doig (Wales)

Runner up: Lorraine Grice (Yorkshire & the Humber)

SNOOKER

12.11.10

Stirling

Winner: Steven Mann (Fylde)

Runner up: Malcolm Gray (South West)

SPORTS QUIZ

15.10.10

Peterborough

Winners: West Midlands

Runners up: North East

TABLE TENNIS

12.03.10

Widnes

Mens Doubles

Ladies Doubles:

Mixed Doubles:

Mens Singles

Ladies Singles

Winners: Phil Cawser / Ian Teale (Yorkshire & The Humber)

Runners up: Sanny Clair / Ian Wood (West Midlands)

Winners: Joanna Roberts/ Elana McClements (Yorkshire & The Humber)

Runners up: Pauline Long / Alison McKim (North East)

Winners: Phil Cawser / Joanna Roberts (Yorkshire & The Humber)

Runners up: Alison McKim / Aidan Williamson (North East)

Winners: Phil Cawser (Yorkshire & The Humber)

Runners up: Ian McElwee (North West)

Winners: Joanna Roberts (Yorkshire & The Humber)

Runners up: Alison McKim (North East)

Appendix 5 continued

TENPIN BOWLING

15.10.10

Stoke-on-Trent

Mens Scratch:	Winner: Norman Hamed (Yorkshire & The Humber) Runner up: Bob Seaton (East Midlands)
Mens Handicap:	Winner: Mark Hughes (North East) Runner up: John Docherty (Scotland)
Ladies Scratch:	Winner: Wendy Fitzmaurice (Yorkshire & The Humber) Runner up: Sara McGorlick (North East)
Ladies Handicap:	Winner: Jackie Arnold (North West) Runner up: Karen Mitchell (Fylde)
Mixed Doubles:	Winner: Paul Freeston / Karen Delaney (East Midlands) Runner up: Martin Stott / Gabrielle Feltell (North West)
Team:	Winners: Fylde Runners up: North West

Appendix 6

Special Event – HASSRA ‘Viva Las Vegas’ Results

Texas Hold'em Poker	1st	West Midlands
	2nd	Fylde

Netball	1st	North East
	2nd	Scotland

Give Us A Clue	1st	Yorkshire and the Humber
	2nd	North East

Mens Five-a-side Football	1st	North East
	2nd	West Midlands

Director's Trophy	Overall Winners	North East
	Overall Runners-up	Yorkshire and the Humber

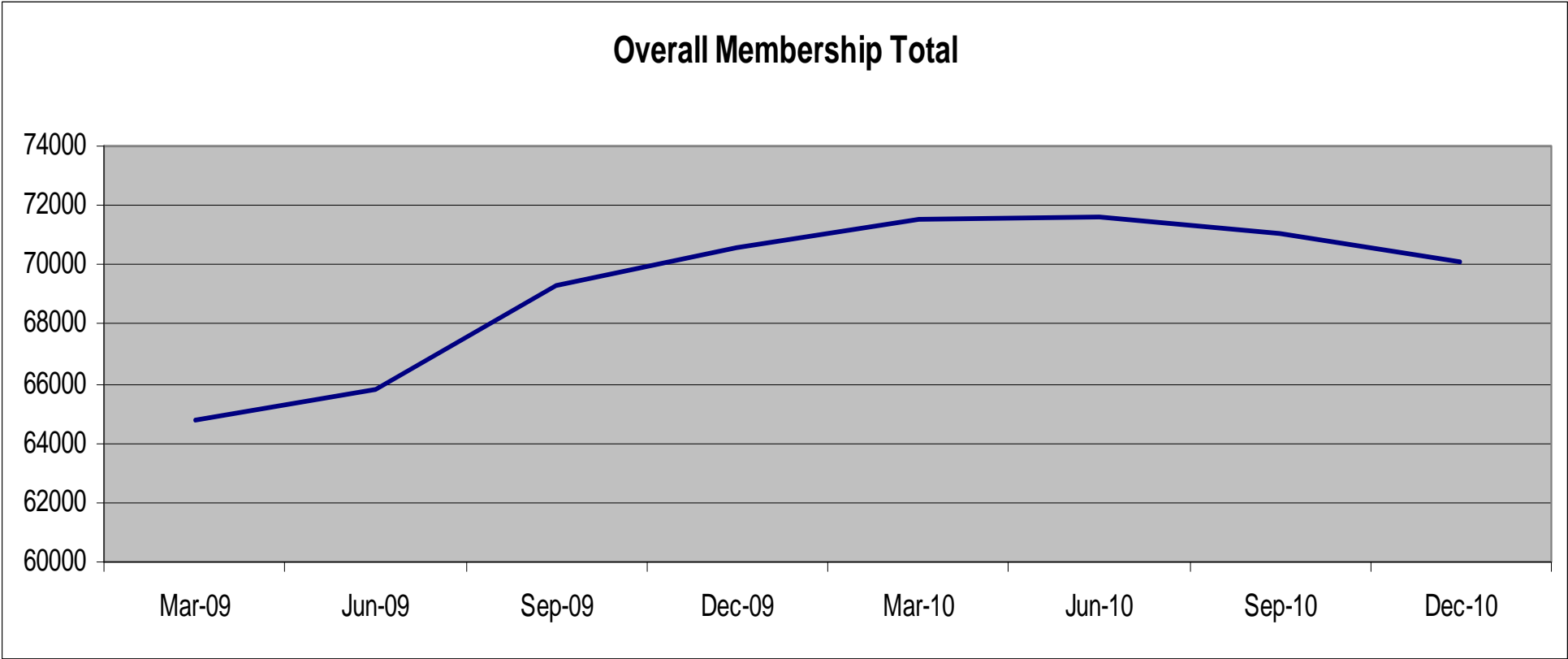
Appendix 7

2010 National CSSC Competitions: Duke of York scoring events

HASSRA	
Event	Position
Athletics	2 nd
Badminton	1 st , 3 rd & 4 th
Bowls - Level Green	1 st & 2 nd
Mens Golf - Balfour Trophy	2 nd
Netball	1 st & 3 rd
Football - 5 a side	3 rd & 4 th
Hockey Mens - Hancock & Evans	4 th
Rugby 7's	4 th
Skittles	2 nd joint
Snooker	1 st
Swimming Agg Masters Team	3 rd
Swimming Agg Open Team	2 nd
Tennis Ladies	2 nd & 4 th
Tennis Mens	3 rd
Tennis Mixed	2 nd & 3 rd

Appendix 8

Membership



Includes all membership groups except Associate Members



HASSRA NATIONAL

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2010

Dafferns LLP

Chartered Accountants & Business Advisers

HASSRA NATIONAL

CONTENTS OF THE FINANCIAL STATEMENTS for the year ended 31 December 2010

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HASSRA NATIONAL

INCOME AND EXPENDITURE ACCOUNT
for the year ended 31 December 2010

	Notes	2010 £	2009 £
Income			
Subscription		1,270,327	1,201,088
CSSC grant		147,903	146,525
Sponsorship		-	8,660
Commission		664	946
Cinema tickets income		(33,007)	402
Leisure tickets income		(478)	-
Art & photography grant		153	-
		<hr/>	<hr/>
		1,385,563	1,357,621
Expenditure			
Rebates		952,817	879,339
CSSC grant		118,322	117,210
Uniforms and kit		2,175	1,221
Co-op bank grant		-	-
		<hr/>	<hr/>
		1,073,313	997,770
Events expenditure			
CSSC	3	44,664	87,332
National	3	301,774	261,189
		<hr/>	<hr/>
Income less direct and events expenditure carried forward		(34,188)	11,330

HASSRA NATIONAL
INCOME AND EXPENDITURE ACCOUNT (CONTINUED)
for the year ended 31 December 2010

	Notes	2010 £	2009 £
Income less direct and events expenditure brought forward		(34,188)	11,330
Administrative expenses			
Audit and accountancy fees		5,400	5,170
Awards committee		313	474
Bank charges		8,952	689
BOM meetings		1,522	2,641
Chairpersons meetings		174	381
Childcare		145	270
Commission		923	1,059
Computer costs		-	2,224
Conference		40,710	32,401
Depreciation		-	719
Executive committee		377	130
Finance committee		156	97
Headlines magazine		53,853	47,640
Insurance		2,710	1,473
Office requisitions		1,309	96
Presentations		2,279	300
Printing, postage & stationery		1,667	14,641
Promotional initiatives		19,010	13,122
Sponsorship		6,050	9,100
Sports equipment		518	19
Staff expenses		-	80
Training		2,285	-
Treasurers meetings		-	39
Trophies		882	350
		149,235	133,115
Total expenditure		1,568,986	1,479,406
Excess of expenditure over income	2	(183,423)	(121,785)
Reserves brought forward		270,231	162,016
Funds transferred from HASSRA Lottery		340,000	230,000
Reserves carried forward		£ 426,808	£ 270,231

HASSRA NATIONAL
BALANCE SHEET
as at 31 December 2010

	Notes	2010 £	2009 £
FIXED ASSETS			
Equipment	4	3,211	859
CURRENT ASSETS			
Leisure tickets stock		95,041	-
Cash at bank and in hand		560,671	325,503
Debtors	5	325,045	396,732
Prepayments & Other Debtors	6	37,893	7,836
		1,018,650	730,071
CURRENT LIABILITIES			
Accruals and other creditors	7	(594,681)	(460,660)
Credit card		(371)	(39)
		£ 426,808	£ 270,231
NET ASSETS			
		£ 426,808	£ 270,231
Reserves at 1 January 2010		270,231	162,016
Excess of expenditure over income		(183,423)	(121,785)
Funds transferred from HASSRA Lottery		340,000	230,000
		£ 426,808	£ 270,231
		£ 426,808	£ 270,231

The financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Treasurer:

David Lees
26 April 2011

HASSRA NATIONAL

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Fixed assets and depreciation

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Equipment - 33% on cost

Revenue recognition

Revenues in respect of subscriptions, grants and other income are recognised in the period they are intended to support. Rebates payable to regional HASSRA associations are matched with the revenue.

2. EXCESS OF EXPENDITURE OVER INCOME

The excess of expenditure over income is stated after charging:

	2010	2009
	£	£
Depeciation - owned assets	748	719
Auditors' remuneration	5,400	5,170

HASSRA NATIONAL

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
for the year ended 31 December 2010

3. EVENTS EXPENDITURE

	2010		2009	
	CSSC	National	CSSC	National
Angling	-	10,112	-	7,219
Art & photography	-	-	-	4,241
Athletics	13,021	-	10,050	-
Badminton	2,797	2,496	-	8,294
Bowls	-	11,619	-	13,327
Chess	-	5,146	-	3,944
CSSC games	(1,554)	-	47,259	-
Darts	-	12,685	-	12,464
Fallow year	-	-	-	45,000
Football	-	12,814	-	35,049
Golf	2,173	12,947	1,572	13,099
Hill walking	-	-	-	-
Hockey	8,466	-	8,969	-
Literary competition	-	490	-	550
Live well, work well	-	16,387	-	63,267
Music	-	-	-	399
Netball	-	-	-	-
Pool & Snooker	-	7,616	-	7,649
Quiz (General knowledge)	-	10,946	-	12,024
Quiz (Pop)	-	35	-	11,331
Quiz (Sports)	-	6,045	-	-
Rounders	-	17,351	-	17,980
Special event	-	-	-	-
- 2007	-	-	-	-
- 2008	-	-	-	(18,500)
- 2010	-	88,839	-	-
75th celebrations	-	71,205	-	-
Squash	(587)	1,857	2,601	5,300
Swimming	6,871	-	7,774	-
Table tennis	-	6,798	-	-
Ten-pin bowling	-	10,388	-	12,304
Tennis	2,660	-	4,486	6,248
Yachting	10,817	(4,000)	4,621	-
	<u>£ 44,664</u>	<u>£ 301,774</u>	<u>£ 87,332</u>	<u>£ 261,189</u>

HASSRA NATIONAL

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
for the year ended 31 December 2010

4. TANGIBLE FIXED ASSETS

	Equipment £
Cost	
At 1 January 2010	13,383
Additions	3,100
At 31 December 2010	<u>£ 16,483</u>
Depreciation	
At 1 January 2010	12,524
Charge for year	748
At 31 December 2010	<u>£ 13,272</u>
Net book value	
At 31 December 2010	<u>£ 3,211</u>
At 31 December 2009	<u>£ 859</u>

5. DEBTORS

	2010 £	2009 £
Subscriptions receivable	103,984	104,299
CSSC grant	-	-
Cinema tickets owed by regions	122,194	178,450
Cost centre grants receivable	-	1,236
Recoverable from HASSRA Lottery	98,867	112,747
	<u>£ 325,045</u>	<u>£ 396,732</u>

6. PREPAYMENTS

Event deposits	4,000	7,683
Other Debtors	33,893	-
Commission	-	153
	<u>£ 37,893</u>	<u>£ 7,836</u>

HASSRA NATIONAL

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
for the year ended 31 December 2010

7. ACCRUALS AND OTHER CREDITORS

	2010	2009
	£	£
CSSC grant to regions	-	-
Rebates to regions	513,306	247,670
Cinema tickets owed to suppliers	7,837	136,372
Events	65,766	36,876
Other accruals	6,222	37,182
Other amounts owed to regions	-	-
Corporation tax re: Lottery	1,550	2,560
	<hr/>	<hr/>
	£ 594,681	£ 460,660
	<hr/> <hr/>	<hr/> <hr/>

8. APB ETHICAL STANDARD - PROVISIONS AVAILABLE FOR SMALLER ENTITIES

In common with many other businesses of our size and nature we use our auditors to assist with the preparation of the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE COMMITTEE OF HASSRA NATIONAL

We have audited the financial statements of HASSRA National for the year ended 31 December 2010 on pages 2 to 8. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective April 2008).

This report is made solely to the committee of the Association as a body. Our audit work has been undertaken so that we might state to the committee those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and its members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of committee and auditors

The HASSRA committee are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). In preparing these financial statements, the committee is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue to exist.

The committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association. It has general responsibility for taking reasonable steps to safeguard the assets of the Association and to prevent and detect fraud and other irregularities.

Our responsibility is to audit the financial statements in accordance with paragraph 17d of the HASSRA constitution and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB'S) Ethical Standards for Auditors, including APB Ethical Standard - Provisions Available for Small Entities, in the circumstances set out in note 5 to the financial statements.

We report to you our opinion as to whether the financial statements give a true and fair view in accordance with UK Generally Accepted Accounting Practice. We also report to you if, in our opinion, a satisfactory system of control over transactions has not the Association has not been maintained or if proper accounting records have not been kept by the Association. In addition, we state if we have not obtained all the information and explanations necessary for the purposes of our audit.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the accounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the committee in the preparation of the financial statements and of whether the accounting policies are appropriate to the Association's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**REPORT OF THE INDEPENDENT AUDITORS TO THE COMMITTEE OF
HASSRA NATIONAL**

Opinion

In our opinion the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the HASSRA National affairs as at 31 December 2010 and of its income and expenditure for the year then ended.

Dafferns LLP

Dafferns LLP
Chartered Accountants
Registered Auditors
One Eastwood
Harry Weston Road
Binley Business Park
Coventry
CV3 2UB

9 May 2011



HASSRA LOTTERY

**FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2010**

Dafferns LLP
Chartered Accountants & Business Advisers

HASSRA LOTTERY

CONTENTS OF THE FINANCIAL STATEMENTS for the year ended 31 December 2010

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HASSRA LOTTERY
INCOME AND EXPENDITURE ACCOUNT
for the year ended 31 December 2010

	Notes	2010 £	2009 £
Income			
Subscription shares sold		932,790	867,613
Interest receivable		4,040	8,547
		936,830	876,160
Expenditure			
Prizes		671,731	675,481
Administrative expenses			
Commission		1,266	1,345
Printing, stationery and promotions		2,607	705
Bank charges		79	37
		3,952	2,087
Other expenses			
Taxation	2	1,754	1,013
		259,392	197,579
Excess of income over expenditure			
Reserves brought forward		1,044,201	1,076,622
Funds transferred to HASSRA National		(340,000)	(230,000)
		£ 963,593	£ 1,044,201
Reserves carried forward		£ 963,593	£ 1,044,201

HASSRA LOTTERY

BALANCE SHEET
as at 31 December 2010

	Notes	2010 £	2009 £
CURRENT ASSETS			
Bank			
Current account		63,157	138,540
High interest bank account		808	1,140
Treasury deposit account		740,000	1,629,000
Lottery Lloyds TSB		38	-
Lloyds TSB Treasury account		1,000,000	-
		<hr/>	<hr/>
		1,804,003	1,768,680
DEBTORS			
	3	76,877	65,934
		<hr/>	<hr/>
		1,880,880	1,834,614
CURRENT LIABILITIES			
Amounts owed to regional associations		(681,820)	(536,820)
Accruals and other creditors	4	(235,467)	(253,593)
		<hr/>	<hr/>
NET ASSETS		£ 963,593	£ 1,044,201
		<hr/> <hr/>	<hr/> <hr/>
Reserves at 1 January 2010		1,044,201	1,076,622
Excess of income over expenditure		259,392	197,579
Funds transferred to HASSRA National		(340,000)	(230,000)
		<hr/>	<hr/>
Reserves at 31 December 2010		£ 963,593	£ 1,044,201
		<hr/> <hr/>	<hr/> <hr/>

The financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

Approved by the Treasurer:

David Lees
26 April 2011

HASSRA LOTTERY

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Revenue recognition

Revenues in respect of subscriptions and other income are recognised in the period they are intended to support. Prizes payable to winners are matched with the revenue.

2. TAXATION

	2010 £	2009 £
Charge for the year	1,547	2,560
Prior year adjustment	207	(1,547)
	<u>£ 1,754</u>	<u>£ 1,013</u>

Corporation tax has been provided on the gross interest receivable, including interest earned on funds held on behalf of regional associations for investment purposes.

3. DEBTORS

Interest receivable	1,835	580
Subscriptions receivable	75,042	65,354
	<u>£ 76,877</u>	<u>£ 65,934</u>

4. ACCRUALS AND OTHER CREDITORS

Prize accruals	134,618	140,391
Amounts due to HASSRA National	98,867	112,747
Other accruals	1,982	455
	<u>£ 235,467</u>	<u>£ 253,593</u>

5. APB ETHICAL STANDARD - PROVISIONS AVAILABLE FOR SMALLER ENTITIES

In common with many other businesses of our size and nature we use our auditors to assist with the preparation of the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE COMMITTEE OF HASSRA LOTTERY

We have audited the financial statements of HASSRA Lottery for the year ended 31 December 2010 on pages 2 to 4. These financial statements have been prepared in accordance with the accounting policies set out therein and the requirements of the Financial Reporting Standard for Smaller Entities (effective April 2008).

This report is made solely to the committee of the Association as a body. Our audit work has been undertaken so that we might state to the committee those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and its members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of committee and auditors

The HASSRA committee are responsible for the preparation of financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). In preparing these financial statements, the committee is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue to exist.

The committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association. It has general responsibility for taking reasonable steps to safeguard the assets of the Association and to prevent and detect fraud and other irregularities.

Our responsibility is to audit the financial statements in accordance with paragraph 17d of the HASSRA constitution and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB'S) Ethical Standards for Auditors, including APB Ethical Standard - Provisions Available for Small Entities, in the circumstances set out in note 5 to the financial statements.

We report to you our opinion as to whether the financial statements give a true and fair view in accordance with UK Generally Accepted Accounting Practice. We also report to you if, in our opinion, a satisfactory system of control over transactions has not the Association has not been maintained or if proper accounting records have not been kept by the Association. In addition, we state if we have not obtained all the information and explanations necessary for the purposes of our audit.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the accounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the committee in the preparation of the financial statements and of whether the accounting policies are appropriate to the Association's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**REPORT OF THE INDEPENDENT AUDITORS TO THE COMMITTEE OF
HASSRA LOTTERY**

Opinion

In our opinion the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities, of the state of the HASSRA Lottery affairs as at 31 December 2010 and of its income and expenditure for the year then ended.

Dafferns LLP

Dafferns LLP
Chartered Accountants
Registered Auditors
One Eastwood
Harry Weston Road
Binley Business Park
Coventry
CV3 2UB

9 May 2011